enterprise europe network

WEST AND NORTH CHINA



Video Roadshow Platform

-Online project roadshow platform for enterprises targeting the Chinese market





Who are we?



14 Years



key industrial clusters covered

100+ EU-China projects facilitated & incubated



18 Chinese provinces covered

> **14** EU-China Fairs

> > **28310+** B2B Matchmaking



12000+ EU & Chinese Enterprises

110+

Enterprises we helped in growing internationally







Why do we need this platform?

- A Free promotion platform open to ALL European partners during COVID-19
- Another way to help SMEs explore the Chinese market
- COVID-19 makes it difficult to travel or to attend events abroad
- Vivid Images are far more attractive than plain words
- Chinese subtitles and video demonstrations make it easier for Chinese viewers to understand what a European SME does



What does video roadshow platform look like?

X

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欧盟项目创新中心>



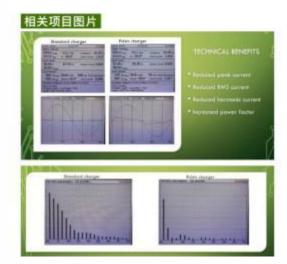
项目概述

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英国一家最具活力的创新技术公司, 致力于开发能源 行业创新技术,以改变传统发电、转换和供电方式, 引领下一代尖端能源解决方案。

公司成立于2015年,拥有专业的科学家和工程师研 发团队。公司与英国普利茅斯大学共同合作开发太阳

欧盟项目创新中心>



X 欧盟项目创新中心> ... POTENTIAL COST BENEFITS ARE SIGNIFICANT Nearly 50 per cent on replacing common mode choke

THE TECHNOLOGY IS RELIABLE: THE DATA

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Failure Rate				
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opocitor with Pulsiv

Replaced 5mH, 1A common mode choke with SmH, 0.3A thenogeneo



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een.ec.europa.eu

Support on Your Doerstep

How does it work?

- Project overview
- A video in English introducing your project for the roadshow
 - -----This is all that you need to provide!

We will take care of the rest:

- Translation & video editing
- Online promotion by Enterprise Europe
 Network West & North China
- B2B matchmakings with potential partners
- Follow-up and further services if needed

Through these steps, we turn your business from a simple presentation into an actual business opportunity!



What should be included in the video?

- Company overview and highlights
- Products, services and application scenarios
- Competitiveness
- Requirements for potential partners
- Expected way of cooperation
- "Please find your local Enterprise Europe Network branch to extend your expression of interest."

To help the market understand your project through the video,

- Any related videos would be great.
- Documents about your company (Word file preferred)
- Expectations about the market & partners





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