

# Large hospital from northern Germany searches for suppliers of sustainable medical products and strategic partners for support in developing more sustainable processes and inherent products

## Summary

Profile type

**Business request**

Company's country

**Germany**

POD reference

**BRDE20230704021**

Profile status

**PUBLISHED**

Type of partnership

**Commercial agreement  
Supplier agreement**

Targeted countries

• **World**

Contact Person

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Term of validity

**4 Jul 2023  
3 Jul 2024**

Last update

**4 Jul 2023**

## General Information

### Short summary

The hospital belongs to the pioneers of environmental protection among hospitals in Germany. The client seeks to further decrease its carbon footprint and develop strategies in the areas of product and process design for this purpose. Suppliers of sustainable medical products and innovative enterprises willing to develop products and processes in a more ecological sustainable way, are sought for cooperation.

### Full description

The hospital is one of the largest employers in the region which also leads to great impact in several perspectives. The client is aware of its ecological responsibility and undertakes numerous efforts on multiple levels to become continuously more sustainable.

The client is reaching out to suppliers who manufacture sustainable medical products. Due to the clients' size and variety of needs, there is a broad potential product range which might be addressed, such as clinical disposables, infusion bottles, cannulas, plastic items, surgical materials, draping materials, scalpels, dressing materials, electrocardiogram (ECG) cables, and so forth. Ideally, an existing product should be replaced by new, more sustainable ones. Additionally manufacturers are sought willing to design new medical products or collaborate in order to improve processes in terms of ecological sustainability. Example given, the client currently works with a manufacturer on the

recyclability of tubes to reduce waste.

#### Advantages and innovations

Innovative solutions in the following areas are sought:

- less waste
- recyclability of medical products and reducing use of disposable products
- saving energy and resources
- eco-friendly products, alternatives to plastic (packaging)

#### Technical specification or expertise sought

Small and Mediumsized Enterprises with innovative, ecological sustainable approaches in health sector

#### Stage of development

#### Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 3: Good Health and Well-being**

#### IPR Status

## Partner Sought

#### Expected role of the partner

##### Type of partner:

Suppliers and other innovative SMEs willing to include environmental protection and CO<sup>2</sup> reduction into their product and process design

##### Role of the partner:

Manufacturers of sustainable medical products are sought and strategic partners willing to adapt their product and process design to new environmental challenges. Due to a broad product range environmental friendly alternatives for example:

- clinical disposables
- infusion bottles
- cannulas
- plastic items
- surgical materials
- draping materials
- scalpels
- dressing materials
- electrocardiogram (ECG) cables and so on are sought.

Ideally, either existing products should be replaced by new, more sustainable ones, or strategic partners who would like to develop new more sustainable structures and products are sought for cooperation

#### Type of partnership

**Commercial agreement**

**Supplier agreement**

#### Type and size of the partner

• **SME 11-49**

• **SME 50 - 249**

• **University**

• **R&D Institution**

• **SME <=10**

• **Big company**

## Dissemination

#### Technology keywords

- **02001 - Design and Modelling / Prototypes**
- **02007020 - Biobased materials**
- **02007014 - Plastics, Polymers**
- **02005004 - Packaging for materials**

#### Targeted countries

- **World**

#### Market keywords

- **05005016 - Environmental Medicine, Social Medicine, Sports Medicine**
- **06003008 - Other alternative energy**
- **05004006 - Surgical instrumentation and equipment**
- **05004004 - Medical instruments**
- **05007001 - Disposable products**

#### Sector groups involved

- **Health**