

German medical technology company is looking for IT-based medical technology products for drug therapy for distribution under a commercial agreement

Summary

Profile type

Business request

Company's country

Germany

POD reference

BRDE20240116008

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

• World

Contact Person

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Term of validity

16 Jan 2024**15 Jan 2025**

Last update

16 Jan 2024

General Information

Short summary

A German IT and medical technology specialist is looking for new products which they can distribute on the German healthcare market. They are interested in software-based medical devices for handling drug management or special solutions which uses volumetrically or gravimetrically measurements. They offer cooperation under a commercial agreement.

Full description

The German medical technology company is specialised in the development, production and distribution of medical, IT-based and digitalised drug management and supply systems.

The 1986 founded company is now the global market leader in documentation and dosing systems for use in substitution therapy. Their solutions contain modern comprehensive software. By a specific method the density of the substitution drug is also considered. So, each dosing takes place volumetrically and is additionally controlled gravimetrically for safety reasons. In this way, all requirements of the current prescription regulations for narcotics (BtMVV) and also all quality assurance standards are met. Development and production of the methadone dosing unit and the comprehensive software take place in Germany.

Just like their world first: an innovative, digital medication management and dispensing system for elderly people with poly medication who live at home. The system consists of an intelligent medication dispenser, a cloud and several apps. The product was approved by the German health insurances in November 2023.

Having deep experience in volumetric and gravimetric dosing technology and with the development of medical devices and software for handling special medications, they are looking for related products to bring these products to market in Germany.

The company is looking for products that fit into its portfolio for the distribution in the German healthcare market under a commercial agreement.

Advantages and innovations

The company has deep knowledge of the German healthcare system and very deep knowledge in handling of special medications. They have an established network for a successful commercialization of the sought IT-medtech products.

Technical specification or expertise sought

Software-based medical devices for handling medication or special solutions which uses volumetrically or gravimetrically measurements

Stage of development

Already on the market

Sustainable Development goals

• **Goal 3: Good Health and Well-being**

IPR Status

Partner Sought

Expected role of the partner

The company is looking for companies that offer software-based medical devices for handling medication or special solutions which uses volumetrically or gravimetrically measurements for the distribution in the Germany. They provide contacts and agreements to the German healthcare system as well as German wide sales and service capacities.

Type of partnership

Type and size of the partner

Commercial agreement

- SME 50 - 249
- R&D Institution
- SME <=10
- University
- Big company
- SME 11-49
- Other

Dissemination

Technology keywords

- 01004001 - Applications for Health
- 06005003 - Health information management
- 01003013 - Information Technology/Informatics

Targeted countries

- World

Market keywords

- 05003005 - Drug delivery and other equipment
- 05007007 - Other medical/health related (not elsewhere classified)
- 02007012 - Medical/health software

Sector groups involved

- Digital
- Health