

Dutch company active in exhaust systems is looking for a supplier of emission control mounting mats.

Summary

Profile type	Company's country	POD reference
Business request	Netherlands	BRNL20230202005
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Supplier agreement	• World
Contact Person	Term of validity	Last update
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General Information

Short summary

The company from the Netherlands is active in delivering, repairing, refurbishing and cleaning exhaust systems, for example catalysts and particulate filters. They are looking for a supplier of emission control mounting mats. The current brand they are using in their business is Unifrax. They are looking for an additional Unifrax supplier or similar, the mats don't necessarily have to be Unifrax mats.

Full description

The Dutch importer specializes in delivering, repairing, refurbishing and cleaning (complex) exhaust systems. Their customers are active in the following industries: automotive, (passenger) transport, logistics, construction, infrastructure, agriculture and marine.

The company provides particulate filters and catalysts, mostly B2B. In particular, they are specialists in cleaning/overhauling filters for trucks. This is circular and will save a lot of money for transport companies (e.g. a new filter is three times more expensive than a overhauled one). The overhauling method ensures that the filter will have an extended lifetime of 300,000 km.

The company is looking for a supplier of emission control mounting mats. The current brand they are using in their business is Unifrax (product info: <https://www.unifrax.com/product-category/emission-control-mounting-mats/>)

productcategory=215), but the supplier doesn't necessarily have to provide Unifrax mats. Important: the emission control mounting mats should be able to withstand temperatures of minimum 1000/1200 degrees Celsius.

These are the measurements of the emission control mounting mats they use mostly:

- Isomat AV5 4200 1151.89 x 723.9mm
- Isomat AV5 3800 1238 x 762mm
- Isomat AV5 2900 1238 x 762mm
- Isomat AV5 2700 1238 x 723.9mm
- Isomat AV5 2100 1238 x 723.9mm

* the numbers 4200 / 3800 / 2900 / 2700 / 2100 indicate the material density

Advantages and innovations

The envisioned cooperation is long-term.

The new supplier will be an important link in the circular and more sustainable refurbish process of the Dutch company.

Technical specification or expertise sought

The Dutch company offers a commercial and supplier agreement to potential partners who can provide emission control mounting mats. They are looking for:

- Unifrax brand or similar (product info: <https://www.unifrax.com/product-category/emission-control-mounting-mats/?productcategory=215>)
- steady delivery times, approx. 8 weeks but preferably shorter
- competitive pricing
- superior quality

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

- **Goal 17: Partnerships to achieve the Goal**
- **Goal 12: Responsible Consumption and Production**

Partner Sought

Expected role of the partner

The company is seeking a supplier for emission control mounting mats, Unifrax brand or similar.

Type of partnership

Type and size of the partner

Commercial agreement

Supplier agreement

• **Big company**

• **Other**

• **SME 11-49**

• **SME 50 - 249**

• **SME <=10**

Dissemination

Technology keywords

- **03001001 - Cleaning Technology**
- **02009004 - Road Vehicles**

Targeted countries

- **World**

Market keywords

- **08004004 - Other pollution and recycling related**
- **007004008 - Automobile parts**
- **09001005 - Motor vehicles, transportation equipment and parts**

Sector groups involved

- **Mobility - Transport - Automotive**

Media

Images



[BR2](#)



[BR1](#)