

Suppliers of automotive parts wanted for distribution network

Summary

Profile type	Company's country	POD reference
Business request	Germany	BRDE20230210008
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	• World
Contact Person	Term of validity	Last update
Alice MOROSINI	3 Mar 2023 2 Mar 2024	3 Mar 2023

General Information

Short summary

In order to further develop his distribution network, a German distributor of automotive parts is looking for partners who are supplying parts für cars, utility vehicles, trucks and buses as well as for industrial and agricultural vehicles. The German company offers the distribution of these products in Europe. Cooperation would be based on supply agreements.

Full description

In order to further develop its network for the distribution of automotive spare parts, a German enterprise which has been successfully active in the distribution of such parts for more than twenty five years is looking for reliable and experienced partners who can supply automotive parts and who are searching for respective distribution channels. The German company will buy these products and then sell them in Europe. Cooperation is will be based on supply agreements for two main product groups. The first product group comprizes engine parts, i.e. all spare parts for motor engines of cars, trucks and buses. The second main product group consists of all parts for the chassis of such vehicles, e.g. wheel suspension, shock absorbers and braking systems.

Advantages and innovations

The German enterprise has one of the largest warehouses for automotive spare parts in Europe. In order to keep up and maintain its capability of availability ex stock, the enterprise wants to enter into negotiations with respective supplying and manufacturing enterprises. All necessary logistics are operated and managed by the enterprise itself, using its own fleet of vehicles and freight forwarding.

Technical specification or expertise sought

Suitable partners would be suppliers and manufacturers of automotive (spare) parts in Original-Equipment-Manufacturer quality (OEM) who are interested in starting a long-term cooperation in distribution of their products with an established and experienced enterprise.

Stage of development

Already on the market

Sustainable Development goals

• **Not relevant**

IPR Status

Partner Sought

Expected role of the partner

The partner's role would be to supply automotive (spare) parts in Original-Equipment-Manufacturer quality (OEM). The German company will distribute these products in Europe. It wants to start long-term cooperations based on manufacturing agreements.

Type of partnership

Supplier agreement

Type and size of the partner

- **SME 11-49**
- **SME <=10**
- **SME 50 - 249**

Dissemination



Technology keywords

Market keywords

Targeted countries

- **World**

Sector groups involved

- **Mobility - Transport - Automotive**

