

# A Lithuanian company working in landscaping and decoration materials field is looking for new suppliers to work under a commercial agreement

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Lithuania</b>	<b>BRLT20240806012</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b>	
Contact Person	Term of validity	Last update
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## General Information

### Short summary

The Lithuanian retailer and wholesaler of landscaping, decoration materials, building and road/paths maintenance products is looking for new producers or suppliers. Cooperation under the commercial agreement is offered to them.

### Full description

The Lithuanian company is one of the market leaders in landscaping and decoration materials field with 11 years of experience. The company is involved in retail and wholesale of landscaping and decoration materials (especially stone), building and road/paths maintenance products, solid fuel, etc.

The company's assortment includes:

- natural stone products both for exterior and interior (granite, shale, slate, quartzite, limestone, sandstone, etc.);
- various aggregates (more than 100 types of crushed stone and pebbles);
- solid fuel: pellets and briquettes;
- mulch, soil and compost;
- garden accessories (garden edges, geotextiles, gravel grids, water outlets, flowerpots, etc.);

The company is seeking to expand its products range and is looking for new producers or suppliers to work under the commercial agreement.

#### Advantages and innovations

- The company is one of the Lithuanian market leaders in landscaping and especially stone product field with 11 years of experience.
- Company has 9 outlet stores and sites all over the country.
- Strong relationships with many wholesale and retail clients.
- Well known brand name and successful e-shop.
- Excellent customer service.
- Convenient and fast delivery to the client.
- The company is in the process of growing: opening new sites, widening its product range, planning new export routes and adding professionals to the team.
- Currently exporting to Latvia, Estonia, planning to enter Germany and Italy markets.

#### Technical specification or expertise sought

Looking for professionals in their respective fields to give company's sales and purchasing team constant technical support and fast reaction to occurring issues.

#### Stage of development

**Already on the market**

IPR Status

#### Sustainable Development goals

- **Not relevant**

IPR Notes

## Partner Sought

#### Expected role of the partner

The Lithuanian company is seeking to widening its product range, therefore its looking for various trustworthy suppliers and manufacturers to develop long term business relationships. Cooperation under the commercial agreement is offered to them.

#### Type of partnership

#### Type and size of the partner

## Commercial agreement

- SME 50 - 249
- SME <=10
- SME 11-49
- Big company

## Dissemination

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### Technology keywords

### Market keywords

- **07002005 - Other retailing**
- **07004006 - Garden and horticultural products**
- **09007003 - Distribution of building products and systems**

### Targeted countries

### Sector groups involved

- **Retail**
- **Construction**