

German provider of sugar-free products is looking for a supplier or contract manufacturer for their sugar-free chocolate drops under a supplier or outsourcing agreement

Summary

Profile type

Business request

Company's country

Germany

POD reference

BRDE20240801010

Profile status

PUBLISHED

Type of partnership

**Outsourcing agreement
Supplier agreement**

Targeted countries

• World

Contact Person

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Term of validity

**1 Aug 2024
1 Aug 2025**

Last update

27 Aug 2024

General Information

Short summary

The German company is a fast-growing company focussing on the development and sales of sugar-free food. They are looking for chocolate manufacturers as suppliers or contract manufacturers to produce their cocoa drops. Cooperation under a supplier or outsourcing agreement is offered.

Full description

The German company is specialised in the development and distribution of sugar-free products. They focus on innovative foods aimed at a sustainable and health-promoting industrial sugar reduction. The company is already active in 16 countries where it offers its sugar-free products online.

One of their main products are dark, milk and white chocolate drops sweetened with erythritol stevia. They are now looking for a supplier or contract manufacturer to produce these cocoa drops according to their specifications.

Important parameters are the size of the drops of approx. 0.5 to 0.8 cm in diameter and the use of the sweetener erythritol stevia. The annual purchase quantity each product is 50.000 pcs. or higher, filled in 450g in printed doyp bags.



A small deviation in the size of the drops as well as a small deviation in the ingredients won't be a problem. However, it would be absolutely important that the dark chocolate version remains vegan and the use of the sweetener erythritol-stevia. Furthermore, they prefer to look for an all-in-one solution (with the exception of the doyp bags provided by the German company).

Cooperation is offered within the framework of a supplier or an outsourcing agreement.



Advantages and innovations

Technical specification or expertise sought

Dark chocolate drops:

- Size approx. 0.5 to 0.8 cm in diameter
- Sweetened with erythritol stevia
- Vegan
- Ingredients: 40% cocoa mass, sweetener: erythritol and steviol glycosides, 20% cocoa butter, 7% inulin, emulsifier: sunflower lecithin
- Initial purchase quantity: 2.000 – 10.000 units à 450g in printed doy bags
- Initial purchase period: July/August or later
- We can provide doy bags
- Target price: 4,50€

Milk chocolate drops:

- Size approx. 0.5 to 0.8 cm diameter
- Sweetened with erythritol stevia
- Ingredients: 30% cocoa mass, 25% whole milk powder, sweetener: erythritol and steviol glycosides, 15% inulin, 10% skimmed milk powder, emulsifier: sunflower lecithin, natural vanilla flavoring
- Initial purchase quantity: 1000 – 5.000 units à 450g in printed doy bags
- Initial purchase period: July/August or later
- We can provide doy bags
- Target price: 4,50€

Chocolate drops white:

- Size approx. 0.5 to 0.8 cm in diameter
- Sweetened with erythritol stevia
- Ingredients: 30% cocoa butter, 25% whole milk powder, sweetener: erythritol and steviol glycosides, 15% skimmed milk powder, 10% inulin, emulsifier: sunflower lecithin, natural vanilla flavoring
- Initial purchase quantity: 1.000 – 5.000 units à 450g in printed doy bags
- Initial purchase period: July/August or later
- We can provide doy bags
- Target price: 4,50€

Annual purchase quantity each > 50.000 or higher

Stage of development

Already on the market

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 5: Gender Equality**
- **Goal 12: Responsible Consumption and Production**

IPR Status

IPR granted

IPR Notes

Partner Sought

Expected role of the partner

The German company is looking for chocolate manufacturers/factories as contract manufacturers to produce the company's cocoa drops according to their specifications. A supplier would also be a potential partner.

Type of partnership

Outsourcing agreement**Supplier agreement**

Type and size of the partner

- **Other**
- **SME 11-49**
- **Big company**
- **SME <=10**
- **SME 50 - 249**

Dissemination

Technology keywords

Targeted countries

- **World**

Market keywords

- **07003002 - Health food**
- **07006 - Other Consumer Related (not elsewhere classified)**

Sector groups involved

- **Agri-Food**