

## Taiwanese Companies for B2B meetings

### September 26th, 2016

No.	Company	Name	Position	Business Line	Company's Business	Main Company's Activity	Company's Product, Service or Technology Strengths	Business partners/coun-terparts of interest	Looking for
1	<b>FAIR FRIEND GROUP</b> <a href="http://www.ffg-tw.com">www.ffg-tw.com</a>	CHU, Jimmy	President	<p><b>Industry 4.0, Fine Machinery</b> Fair Friend Group (FFG) was established in 1979 with the founding principles of reliability,growth,continuous advancement,best in quality,and strive for excellence. FFG consists of four major divisions of businesses: (1) Machine Tool Division,(2) PCB Division,(3) Industry Equipment Division,and (4) Green Energy Division. Products ranges from CNC machine tools,power tools &amp; equipment , forklifts , construction machinery,parking garage equipment,pneumatic equipment,printed circuit boards,LCD monitors &amp; TV,solar cell conductive adhesives,LED lighting , magnesium alloy forging,and testing equipment for semiconductor &amp; LED wafer.</p> <p>In the past years, Fair Friend Group has merged companies. Fair Friend Group merged Pfiffner, Witaig &amp; Frank in Switzerland, MAG, Honsberg, VDF Boehringer in Germany and also Rambaudi, JOBS, Sachman and Sigma in Italy. Fair Friend Group retains the skill workers and and their original managemnet.</p>	- Manufacturing - Engineering	<p>Fair Friend Group (FFG) was established in 1979 with the founding principles of reliability,growth,continuous advancement,best in quality,and strive for excellence. FFG consists of four major divisions of businesses: (1) Machine Tool Division,(2) PCB Division,(3) Industry Equipment Division,and (4) Green Energy Division.</p> <p>In the past years, Fair Friend Group has merged companies. Fair Friend Group merged Pfiffner, Witaig &amp; Frank in Switzerland, MAG, Honsberg, VDF Boehringer in Germany and also Rambaudi, JOBS, Sachman and Sigma in Italy. Fair Friend Group retains the skill workers and and their original managemnet.</p>	<p>Products ranges from CNC machine tools,power tools &amp; equipment , forklifts , construction machinery,parking garage equipment,pneumatic equipment,printed circuit boards,LCD monitors &amp; TV,solar cell conductive adhesives,LED lighting , magnesium alloy forging,and testing equipment for semiconductor &amp; LED wafer.</p>	Company with Fine Machinery	<ul style="list-style-type: none"> <li>- Manufacturing Partnership</li> <li>- Distribution/Sales Partnership</li> <li>- New Project Development</li> <li>- Introduction/Exploration of new technology</li> <li>- R&amp;D Cooperation</li> </ul>
		SUN, Bin	Managing Director, Fair Friend Group Europe&Americas - General Manager of China Division, FFG JOBS						
		LIVELLI, Marco	Business Europe President, Fair Friend Group Europe & Americas - CEO, FFG JOBS						

		EGALINI, Paolo	Vice President of Global Sales						
2	<b>INDUSTRIAL TECHNOLOGY RESEARCH INSTITUTE (ITRI), Mechanical and Systems Research Laboratories</b> <a href="http://www.itri.org.tw">www.itri.org.tw</a>	LIN, Cleve	Director	<b>Industry 4.0, Transportation, Fine Machinery</b> Industrial technology research and development	- Engineering - Services - Technology research & development	1. Automation & Robotics 2. Advanced Manufacturing 3. Mechanical & Electronic Control 4. Vehicle Engineering & Electrification	ITRI is a national technology research organization which supports industry advanced technology development under both government funding and industry budget. ITRI also cooperate with foreign companies or research organizations in new products and/or technology development.	1. Joint development of new products and/or technology 2. Contract development of new products and/or technology	- Sourcing customers for products/services - R&D Cooperation
3	<b>GLORY TECHNOLOGY SERVICE INC.</b> <a href="http://www.glory-tek.com">www.glory-tek.com</a>	HSU, Feng-Chu	General Manager	<b>Industry 4.0, IoT, Transportation, ICT</b> Wired telecommunications manufacturing / Wireless telecommunications manufacturing / Telecom Engineering Industry / Telecommunications equipment wholesale / IT software agent	- Services	The Glory Technology Service Inc. is SI (System Integration) company and solution provider. The Glory is focused on ICT solution in transportation (road & railway), utility (power), disaster relief and smart city domain.	Communication network design, implement and operation including telecommunication, Metro/Main Railway, ITS (Intelligent Transportation System), disaster relief and utility.	ICT (Information and Communication Technology) solution provider with smart city, disaster relief and transportation application.	- Sourcing suppliers for products/Services
		LIN, Fu-yu	Deputy General Manager						

4	<b>ECO PROSOURCE MATERIAL CO., LTD</b> <a href="http://www.epsmaterial.com">www.epsmaterial.com</a>	LEU, Julian	Sales Vice President	<b>Industry 4.0, IoT, Transportation, Biotechnology &amp; Pharmaceutical, Fine Machinery, ICT</b> Material Science for Energy-saving products. Non-metal oxides semiconductor R&D, manufacturing and applications.	- Manufacturing	Eco ProSource specializes in developing and manufacturing "Instant-heating" solution with electro-thermal coated quartz technology principally for EV (Electric-vehicle) HVAC application. (HVAC - Heating, Ventilation & Air Conditioning)	Instant-heating unit / module functioned by electro-thermal coated quartz tube. Applications cover from EV, Household appliances, Commercial machineries, Industrial heating, Semiconductor Pure-water heating, Metallurgy and Aviation etc.	Automotive Manufacturers (EV, Hybrid, Patrol vehicles)	- Sourcing customers for product/services - Introduction/Exploration of new technology
5	<b>GO-TECH ENERGY CO., LTD.</b> <a href="http://www.gtenergy.com.tw">www.gtenergy.com.tw</a>	LAI, Eugene	President	<b>Clean Energy, Transportation</b> GoTech was founded by a team of Battery Management System designing and manufacturing of modularize energy packs in 2010. Today, the fast increasing of air pollution, CO2 emission and worse of climate changing brought by global warming make urgent need of alternative solutions for transportation. All vehicles incorporated with electric mobility or the advantages of 0-emission vehicles could be applied in a more clever and efficient way. We insist to apply the most advancing technology onto source of energy storage to provide Clean Energy and alternative solutions for urban and rural Electric Mobility. Battery Pack for EV, e-Scoter, e-Trike, AGV automated guided vehicles...etc.	- Manufacturing	Lithium-ion battery module for EV design and manufacturing, and BMS data and information management for smart charger and battery exchange system	Lithium-ion battery modules for e-scooter, e-trike, Micro-EV, e-boat, forklift and AGV( automatic guided vehicle), 48V 20Ah,40Ah,80Ah,...,etc. and 72V20Ah, 60Ah, 100Ah..., etc.	EV related industry or e-mobility business operation and others, like forklift and AGV (automatic guided vehicle) used at smart factory	- Sourcing customers for products/services
		HL LIN, Paul	Director of Marketing						

6	<b>SILICON TOUCH TECHNOLOGY INC.</b> <b>(New Taipei City Computer Association)</b> <a href="http://www.siti.com.tw">www.siti.com.tw</a> <a href="http://www.thca.org.tw">www.thca.org.tw</a>	CHIN, Chi-Yuan	Chairman	<b>ICT</b> <ul style="list-style-type: none"> <li>• Dr. Chin is the Chairman of New Taipei City Computer Association and also is the chairman of Silicon Touch Technology Inc.</li> <li>• Image Display Solutions, Lighting Solutions, Power Solutions, Cellular, Pad and NB Solutions, Acoustic Solutions, Environment Solutions</li> </ul>	- Manufacturing - Engineering - Import/Export	Core technology development, production and sales in analog & digital ICs , devices, modules and systems for 1. LED image display and LED lighting 2. Green Power solutions for handhelds and EV industry 3. Advanced material technology	Product and service for Image Display Solutions, Lighting Solutions, Power Solutions, Cellular, Pad /NB Solutions, Acoustic Solutions and Environment Solutions	1.Partners in EV ( Electric Vehicle) and EV power charging station industry 2. Partners in LED industry 3. Partners in ITO (Information Technology) industry	- Sourcing Customer for product/services - Manufacturing partnership - New Project Development - Distribution/Sales partnership - Introduction/Exploration of new Technology
7	<b>CASAMILA</b>	TIEN, Nai-Wen	Manager	<b>Food &amp; Wine Product (Industry 4.0 &amp; Fine Machinery Group)</b> CasaMila is part of a diversified group offering products and services, among which vehicle parts and accessories, cell phone accessories and food. The reason to join the delegation in Italy is to look for importing wine and ice cream material.	- Manufacturing - Import/Export	A science and creativity for the foundation of the company founded in 2013 and build up auto parts factories in China and Vietnam. Focus on Industrial design as the main related products. With more diversified services, more effective options, developing vehicle parts and accessories, cell phone accessories and food.	Focus on Industrial design as the main related products. With more diversified services, more effective options, developing vehicle parts and accessories, cell phone accessories and food.	Looking for importing from Italy good quality products: - preparation of ice cream material, - ice cream equipment - wine.	- Sourcing customers for products/services - Sourcing suppliers for products/services - Manufacturing partnership - Distribution/Sales partnership
		LIN, Yuan-Yi	Secretary						

8	<b>CHINESE NATIONAL ASSOCIATION OF INDUSTRY AND COMMERCE, TAIWAN (CNAIC)</b> <a href="http://www.cnaic.org">www.cnaic.org</a>	CHIU, Yi-Cheh	Deputy Secretary General	<p>The Chinese National Association of Industry and Commerce, Taiwan (CNAIC), is a private, independent and non-profit organization of leading commercial and industrial groups, financial institutions, business associations, industrialists, and businessmen in the Republic of China (ROC) on Taiwan.</p> <p>The current membership is composed of the top business leaders and companies from both industrial and commercial sectors, making the CNAIC a highly influential business organization in Taiwan.</p>	Business Association	<p>Coordinate and enhance mutual understanding among industrialists and businessmen both in Taiwan and abroad;</p> <p>Keep regular contacts with industrial and commercial organizations for promotion of international economic cooperation and expansion of foreign trade;</p> <p>Present constructive proposals of business enterprises to the government.</p>	<p>Assist enterprises in their developments by means of providing them with updated information;</p> <p>Help settle disputes among members of the Association or between its members and foreign business enterprises;</p> <p>Engage in study on business climate of domestic and foreign industry and commerce.</p>		Meeting with Italian Industry Associations.
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