

Company name:	Ojulu Adday Nybare Construction	
ADDRESS	Ethiopia, Addis Ababa	
ZIP CODE		
CITY	Addis Ababa	
PHONE NUMBER	+ 251 911236665	
FAX		
E MAIL	ojuluadday2015@gmail.com	
WEB SITE		
CONTACT PERSON IN THE COMPANY	Mr. Ojulo Adday Nybare	
ESTABLISHED: 1997	NUMBER OF EMPLOYEES: 100	
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):	

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1	DESCRI	PTION (ΣΕΜΑ	INI PR(יסדטו וחר

Constriction and water works

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	X
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Construction and water works companies including contractors	

SELL	BUY	DESCRIPTION
	Х	He needs to buy Construction inputs and water drilling machineries from Italian companies



Company name	Ajete Trading Plc
ADDRESS	Ethiopia, Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911383761
FAX	
E MAIL	abraham.yirga@yahoo.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Abreham Yirga Kereta
ESTABLISHED: 1999	NUMBER OF EMPLOYEES:30
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

1. DESCRIPTION OF MAIN PRODUCTS:

Food processing and hotel tourism		

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

2. Willoll Mid Of TARTINE MOINT		100 HATERESTED HATTAET:
	Х	
Agent/Representative	Х	
Importer/Distributor		
Joint-Venture	Х	
Others (pls. Specify):		

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

3.2 Compa	inies that	sells	hotel	equipment
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SELL	BUY	DESCRIPTION
	Х	He needs to buy Hotel equipments from Italian companies. Because this company is currently building a 4 star hotel.



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Company name	Union Light Trading Plc	
ADDRESS	Ethiopia, Harar	
ZIP CODE		
CITY	Addis Ababa	
PHONE NUMBER	+251 915321202	
FAX		
E MAIL		
WEB SITE	Abbunabi1882@gmail.com	
CONTACT PERSON IN THE COMPANY	Mr. Muktar Mohammed Tereda	
ESTABLISHED: 2010	NUMBER OF EMPLOYEES:15	
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):	

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1	DESCRIPTION OF MA	IN PRODUCTS:
	DESCRIPTION OF MA	IIN FRUDUUIS.

Water construction and	drilling machineries, sells Solar lumps

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

SELL	BUY	DESCRIPTION
	X	Water pipes, fits, solar lumps



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	Company name	Abel Fantaye Yidego Plc
	ADDRESS	Ethiopia, Addis Ababa
	ZIP CODE	
	CITY	Addis Ababa
	PHONE NUMBER	+251 911259434
	FAX	
1	E MAIL	
	WEB SITE	Abelvet20@gmail.com
	CONTACT PERSON IN THE COMPANY	Mr. Abel Fantaye Yihdego
	ESTABLISHED: 2011	NUMBER OF EMPLOYEES:12
	ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

1.	DESCRIP	TION	OF I	MAIN	PRODI	JCTS:
----	---------	------	------	------	--------------	-------

nary medical equipment supply			

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	,
	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Veterinary medical manufacturers and Animal feed producers.	

SELL	BUY	DESCRIPTION
	X	Veterinary medical equipments



KidusMarkos Phrmacy
Ethiopia, Addis Ababa
Addis Ababa
+251 944229932
Mandefrowise2013@gmail.com
Mr. Mandefro Kebede Habiteweld
NUMBER OF EMPLOYEES: 8
OF WHICH EXPORT (%):

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1	DESCRI	PTION	OF N	JΔIN	PRODII	CTS:
	DESCIN	FIDIN	OI II		FINDLO	UIU.

Pharmaceuticals and medical equipmants		

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Medical equipment companies and medicine manufacturers of Italia companies

SELL	BUY	DESCRIPTION
	х	Medicine and medical equipments



	Ethiopian Chamber of Sectoral Association
ADDRESS	Ethiopia, Addis Ababa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251911430912
FAX	
E MAIL	ashenafimer@gmail.com
WEB SITE	www.ethiocsa.net
CONTACT PERSON IN THE COMPANY	Mr. Ashenafi Merid Afessa
ESTABLISHED:1995	NUMBER OF EMPLOYEES:12
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1. DESCRIPTION OF MAIN PRODUCTS:

Secretary General of The Ethiopian Chamber of Sectoral Association and Coordinator of the trip.

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

2. WINDITKIND OF TAKEN		OC HATEREOTED HATTAET:
	X	
Agent/Representative		
Importer/Distributor		
Joint-Venture	Х	
Others (pls. Specify):	•	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Chamber representatives, Government representatives, Association Representatives...

SELL	BUY	DESCRIPTION
		Discuss with Chamber officials and experts on how to further work together



Company name	Dayo printing press
ADDRESS	Ethiopia,
Zip	
CITY	Addis Ababa
PHONE NUMBER	0914301882
FAX	
E MAIL	dayoprinting@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Dawit Yohannes Merid
ESTABLISHED: 2000	NUMBER OF EMPLOYEES:26
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRIPTION OF MA	AIN PRODUCTS:

I. DESCRIPTION OF MAINT RODUCTS.
Printing of different itmes like books, advertisment materials

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

i William Doi 17 William	, ·
	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Printing companies			

SELL	BUY	DESCRIPTION
	X	To buy New printing machineries from Italian companies



Company Name	HAB Agricultural Input
ADDRESS	Ethiopia
Zip	
CITY	Addis Ababa
PHONE NUMBER	+251946430519
FAX	
E MAIL	hassanbade@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Dr. Hassan Abdulahi Bade
ESTABLISHED: 1998	NUMBER OF EMPLOYEES: 27
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

1	DESCRIPTION	OF MAIN	PRODUCTS:
	DESCRIPTION		111000010.

1. DESCRIPTION OF WARM PRODUCTS.	
Agricultural Inputs like fertilizers, Pesticides	

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	Χ
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Agricultural Inputs Suppliers		

SELL	BUY	DESCRIPTION
	X	Fertilizers, pesticides, any agricultural inputs



GENENE NEGASH Import & Export	
Ethiopia, Adama	
Addis Ababa	
+251 911253844	
geneneexport@gmail.com	
Mr. Genene Negash	
NUMBER OF EMPLOYEES: 45	
OF WHICH EXPORT (%):	
	Ethiopia, Adama Addis Ababa +251 911253844 geneneexport@gmail.com Mr. Genene Negash NUMBER OF EMPLOYEES: 45

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fill the

below

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1. DESCRIPTION OF MAIN PRODUCTS:

Supply/Sell to international markets different agricultural products including Seasame, oils seeds, pulses, coffee

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	Х
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Buyers of agricultural products		

SELL	BUY	DESCRIPTION
X		Agricultural Products like coffee, sesame, beans,



Company Name	Hope Wheat Flour production	
ADDRESS	Ethiopia, Jigjiga	
ZIP CODE		
CITY	Addis Ababa	
PHONE NUMBER	+251 911259070	
FAX		
E MAIL	Dhegta2@gmail.com	
WEB SITE		
CONTACT PERSON IN THE COMPANY	Mr. Osman Abdi Omar	
ESTABLISHED: 2001	NUMBER OF EMPLOYEE: 100	
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):	

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1	DESCRIP	TION OF	MAIN	PRODI	ICTS:
	DESCRIP	IIVJIN VJE	IVIAIIN	FRUDI	ハカロコ

I. DEGORII HOR OF WAIRT RODGERG.
Production of Pasta, Macoroni and wheat Flour produscts

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	Х
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Wholesalers of Pasta and Wheat products, and those who are working in food processing				

SELL	BUY	DESCRIPTION			
X		Wheat Flour Products to the Italian market			
	X	Wheat Flower machineries to manufacture Pasta, Macaroni			



Company Name	DMA Professional Business Trading Plc
ADDRESS	Ethiopia, Addis Ababa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911415694
FAX	
E MAIL	Abrahamwolde@yahoo.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Abraham Wolde Argaw
ESTABLISHED: 2002	NUMBER OF EMPLOYEES: 12
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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Telecom and ICT

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

ICT and Telecom,	
Computers Suppliers	

SELL	BUY	DESCRIPTION
	X	Computers, and Telecom materials



Company Name	Senait Berhane General Trading
ADDRESS	Ethiopia, Addis Ababa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911767137
FAX	
E MAIL	mebrathomzerom@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mrs. Senait Berhane Hailu
ESTABLISHED: 2003	NUMBER OF EMPLOYEES: 6
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRIPT	ION	ΩF	MAIN	PROD	LICTS
	DESCRIPT	IVII	v.			uuiu

Textile & Garment		

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Whole sellers or manufacturers of Italian companies

SELL	BUY	DESCRIPTION
	X	Buy Textile products of different styles from Italian companies



Company Name	Dakata Construction	
ADDRESS	Ethiopia, Jigjiga	
ZIP CODE		
CITY	Addis Ababa	
PHONE NUMBER	+251 915330733	
FAX		
E MAIL	akoonjj@gmail.com	
WEB SITE		
CONTACT PERSON IN THE COMPANY	Mr. Abdikedir Omernur Kelif	
ESTABLISHED: 2001	NUMBER OF EMPLOYEES: 27	
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):	

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4	DECODIDATION OF MAIL	NI DDODLIOTO
1 .	DESCRIPTION OF MAI	N PRODUCIS:

1. Decoral flore of Mixing free color.								
Construction and water works								

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Water walls working companies in Italy who are interested to work with the Ethiopian counterparts

SELL	BUY	DESCRIPTION
	X	Drilling Machineries from Italian companies



Company Name	Michwud Business Private limited co
ADDRESS	Ethiopia, Addis Ababa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911217081
FAX	
E MAIL	melkamu5270@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Melkamu Tamrie Temesgen
ESTABLISHED: 2000	NUMBER OF EMPLOYEES:12
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRIPTION	OE MAIN	DDODLICTS.
1	DESCRIPTION	OF MAIN	PRODUCTS:

Importing constriction material & chemicals, For example, Granite, marble	

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Companies that produces marble, and construction chemicals

SELL	BUY	DESCRIPTION
	X	Construction materials like waterproof, marble, granite,,, from Italian companies



Company Name	ADULIAN ADVERTISING PROMOTION	
ADDRESS	Ethiopia, Addis Ababa	
ZIP CODE		
CITY	Addis Ababa	
PHONE NUMBER	+251911220520	
FAX		
E MAIL	advilian.adv.pro@gmail.com	
WEB SITE		
CONTACT PERSON IN THE COMPANY	Mr. Habtamu Borsoma	
ESTABLISHED: 1999	NUMBER OF EMPLOYEES: 16	
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):	

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1.	DESCRIP	TION OF	MAIN	PRODUCTS:
----	---------	---------	------	-----------

Advertising and promotion service

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	Х
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

OF ITAINED CONTROL TO ON TITAE THE TENT
Printing Machineries manufacturers or sellers

SELL	BUY	DESCRIPTION				
	X	rinting Machineries from Italian companies				



Company Name	Wonjione General Trading Investment plc
ADDRESS	Ethiopia, Hawassa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 915666666
FAX	
E MAIL	bitewalemu1@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Bitew Alemu Elfineh
ESTABLISHED:	NUMBER OF EMPLOYEES
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRIPTION	OF MAIN	PRODUCTS
	DESCRIE HOR		FINODOCIO

Printing manufacturing

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

ZI WINDII KIND OF TARRITUDING	
	X
Agent/Representative	
Importer/Distributor	Х
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

To contact Printing Industries, and printing technology suppliers

SELL	BUY	DESCRIPTION
	X	To buy printing machineries from the Italian Markets



Company Name	Meti Kinati Abdisa plc
ADDRESS	Ethiopia, Addis Ababa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251911523352
FAX	
E MAIL	metikenati@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mrs. Meti Kinati Abdisa
ESTABLISHED: 2016	NUMBER OF EMPLOYEES:7
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRIPTI	ON OF	MAIN	DDODI	CTC.
Ι.	DESCRIPTI	เมนเภ	IVIAIIV	PRUDU	11.13

Wholesale and retail trade of different cloths and Italian brand shoos	

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Textile companies, and shoos companies	

SELL	BUY	DESCRIPTION
	X	Cloths, Italian brand shoos



Company Name	Technology Construction Plc
ADDRESS	Ethiopia, Addis Ababa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 912672967
FAX	
E MAIL	
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Abebayehu Girma
ESTABLISHED: 2000	NUMBER OF EMPLOYEES: 35
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRIPTION	N OF	MAIN	DDODI	CTC.
	DESCRIPTION	אנו עונ	IVIAIIV	PRUIN.	σ

I. DESCRIPTION OF MAINT PRODUCTS.
Manufacturing of constriction materials like marble, glasses, aluminium

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	
Importer/Distributor	Х
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Italian suppliers of aluminium, glasses and marble companies

SELL	BUY	DESCRIPTION				
	х	Buy from Italian markets such as Glasses, marbles, that could be an inputs for the construction sector				



Company Name	Mohammed Kamil Construction Material Importer
ADDRESS	Ethiopia, Addis Ababa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911771313
FAX	
E MAIL	mohammedadus@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Mohamed Kamil Aduse
ESTABLISHED: 2007	NUMBER OF EMPLOYEES:11
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1. DESCRIPTION OF MAIN PRO	DUCTS:	
Construction and Real-Esta		ment
2. WHICH KIND OF PARTNERS		OU INTERESTED IN ITALY?
Agent/Denvesentative	X	
Agent/Representative		
Importer/Distributor Joint-Venture		
	X	
Others (pls. Specify):		
3. TARGET SECTOR OF YOUR	ITALIAN PA	ARTNER:
Interested to work with Real	-estate Inv	vestors from Italy
		·

SELL	BUY	DESCRIPTION



Company Name	Ahemed Omer Abdilahi Trading		
ADDRESS	Ethiopia, Diredawa		
ZIP CODE			
CITY	Addis Ababa		
PHONE NUMBER	+251 915321100		
FAX			
E MAIL	Jewahiraa1@gmail.com		
WEB SITE			
CONTACT PERSON IN THE COMPANY	Mr. Ahemed Omer Abdilahi		
ESTABLISHED: 2009	NUMBER OF EMPLOYEES: 4		
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):		

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Any type of Construction Inputs supply		

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Construction materials manufacturers from Italy	

SELL	BUY	DESCRIPTION



Company Name	Fasil & Sami Plc
ADDRESS	Ethiopia, Addis Ababa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911218278
FAX	
E MAIL	Benmlk777@yahoo.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Fasil Tilahun Beyene
ESTABLISHED: 2001	NUMBER OF EMPLOYEES: 19
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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4	DESCRIPTION	M OE	MALNE	DDODI	ICTC:
Ή.	DESCRIPTION	אט אונ	MAIN	PRUIJI	10.15

Import Car and car assembly

Textile and Garment

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Garment Industry, Car sellers/manufacturers

SELL	BUY	DESCRIPTION
	X	Different type of cars from Italian suppliers, and also textile machinaries



Company name	Zeki Mehammed plc
ADDRESS	Ethiopia, Harar
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 915321225
FAX	
E MAIL	melakzeki@yahoo.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Zeki Mohammed Melak
ESTABLISHED: 2008	NUMBER OF EMPLOYEES:4
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1.	DESCRIP	TION OF	MAIN	PRODU	JCTS:
----	---------	---------	------	-------	-------

Import Car battery and tire			

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Car battery and car tyre industry/owners		

SELL	BUY	DESCRIPTION
	Х	Car battery and car tyre



Company Name	Addis Alem Damtew Trading
ADDRESS	Ethiopia, Addis Ababa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911626684
FAX	
E MAIL	adinafigem@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mrs. Addis Alem Damtew Feleke
ESTABLISHED: 2013	NUMBER OF EMPLOYEES: 3
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1.	DESCRIP	TION OF	MAIN	PRODI	JCTS:
----	---------	---------	------	-------	-------

Textile factory	

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

EL TATRICTITUITE OF TARATTERIORIN A	
	Χ
Agent/Representative	
Importer/Distributor	Х
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Textile Industries who are interested to work with and who want inputs.

SELL	BUY	DESCRIPTION



Company name	Yacob General Trading
ADDRESS	Ethiopia, Hawassa
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 916588251
FAX	
E MAIL	Eyasudawit1@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Yacob Altaye Abota
ESTABLISHED: 2015	NUMBER OF EMPLOYEE: 27
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1. DESCRIPTION OF MAIN PRODUCTS:	
Coffee manufacturing	
	_

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY? X Agent/Representative Importer/Distributor x Joint-Venture

Others (pls. Specify):

2	TADCET	SECTOD	VE VULID	ITALIANI	DADTNIED:

Coffee	importers	from	Italy

SELL	BUY	DESCRIPTION			
X		Coffee at different levels			



Company name	Endalkachew Yirdaw plc
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 918353574
FAX	
E MAIL	endalkchamber@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Endalkachew Yirdaw Abeje
ESTABLISHED: 2006	NUMBER OF EMPLOYEES: 15
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRIPTION OF MAIN	DDADI ICTO
	TIESURIPHUNI DE MANI	PRUDULIS

TI D 2001(11 11011 01 11/// 11/11 110 D 0	50.0.		
Agro Processing			

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Italian companies who are interested to work on Food processing, including its packaging

SELL	BUY	DESCRIPTION



Company Name	Omer Ismail Ibrahim Trading
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 929099756
FAX	
E MAIL	Khaxaab2009@live.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Omer Ismail Ibrahim
ESTABLISHED: 2008	NUMBER OF EMPLOYEES:6
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1.	DESCRIP	TION	OF N	/AIN	PROD	UCTS:
----	----------------	------	------	------	-------------	-------

Importing Iron Sheet

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

2. WINDITKIND OF FARTINEROTHE ARE IN		100 INTERESTED IN TIAET:
	X	
Agent/Representative	Х	
Importer/Distributor		
Joint-Venture		
Others (pls. Specify):		

3 TARGET SECTOR OF YOUR ITALIAN PARTNER!

of Made Section 1991(11) (EM11) (International Control of Control	
Aluminium Sheet	

SELL	BUY	DESCRIPTION
	Х	Aluminium Sheets from Italian Companies



Company Name	Sebsibe Bireda Trading
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911620796
FAX	
E MAIL	sebsebab@yahoo.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Sebsibe Bireda Nedawe
ESTABLISHED: 2005	NUMBER OF EMPLOYEE: 14
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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DESCRIPTION OF MAIN PRODUCTS Import trade in household and or		goods
2. WHICH KIND OF PARTNERSHIP A	RE YO	DU INTERESTED IN ITALY?
Importer/Distributor Joint-Venture Others (pls. Specify):		
3. TARGET SECTOR OF YOUR ITALIA	AN PA	ARTNER:
Household Manufacturers		

SE	LL BU	DESCRIPTION



Company Name	Teshager Shiferaw Plc
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	
FAX	
E MAIL	teshagershiferaw@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Teshager Shiferaw
ESTABLISHED: 2017	NUMBER OF EMPLOYEES: 4
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRIPTION OF MAIN	DDODITOTS:
1 .	DESCRIPTION OF MAIN	PRODUCIS

1. Decoral flower within the boote.
Plastic Products manufacturing

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Plastic Industries who are interested to work as joint venture

SELL	BUY	DESCRIPTION
	X	Plastic packaging inputs from Italian markets



Company Name	Daniel Negussie Plc
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 918353931
FAX	
E MAIL	danielnegussie@gmali.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Daniel Negussie
ESTABLISHED: 2013	NUMBER OF EMPLOYEES: 12
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1.	DESCRIP	TION	OF	MAIN	PROD	UCTS:

Ī	Agro processing

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

2. WHOTHING OF TAKENCEROIM ARE TOO INTEREOTED IN TIME!			
	X		
Agent/Representative			
Importer/Distributor	Х		
Joint-Venture			
Others (pls. Specify):			

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Importers of Agricultural products like means, peas, sorghum

SELL	BUY	DESCRIPTION
X		Agricultural products



Company name	Henok Assefa Degefa plc
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911869495
FAX	
E MAIL	henokassfefa@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr Henok Assefa Degefa
ESTABLISHED: 2013	NUMBER OF EMPLOYEES:7
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	
Others (pls. Specify):	•

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Wholesalers, or manufacturers of clothes, shoes and Perfumes

SELL	BUY	DESCRIPTION
	Х	clothes, shoes and Perfumes from Italian market



Company Name	Sami Keliaf Yesuf Trading
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911070938
FAX	
E MAIL	smkelifa@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Sami Kelife Yesuf
ESTABLISHED: 1999	NUMBER OF EMPLOYEES: 8
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRIPTI	ON OF	MAIN	DBUDII	CTC
т.	DESCRIPTI	เมนเวา	IVIAIIV	PRUDU	1.15

Importing different machineries and electronics

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Electronics, and coffee machineries suppliers from Italy

SELL	BUY	DESCRIPTION
	X	Electronics, coffee machineries



Company name	Dereje Bantelay Tigabu Trading
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251911108086
FAX	
E MAIL	derejebantelay@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Dereje Bantelay Tigabu
ESTABLISHED:	NUMBER OF EMPLOYEES
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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4	DECODI	DTION	$\Delta E = 1$		DDODLIO	TO-
1.	DESCRI	PHON		MIAIN	PRODUC	15:

mporting

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

2. Willoll Kill Of TAKINE KOTIII 7	
	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Cloths, car spare parts, plastic raw materials

SELL	BUY	DESCRIPTION
	х	Cloths, car spare parts, plastic raw materials from Italian market



Company Name	Daniel Zewedu Trading	
ADDRESS	Ethiopia	
ZIP CODE		
CITY	Addis Ababa	
PHONE NUMBER	+251 920040475	
FAX		
E MAIL	danielzewdu@gmail.com	
WEB SITE		
CONTACT PERSON IN THE COMPANY	Mr Daniel Zewedu	
ESTABLISHED: 2016	NUMBER OF EMPLOYEES:	
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):	

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SELL BUY

1. DESCRIPTION OF MAIN PRO	DUCTS:	
General metalwork		
2. WHICH KIND OF PARTNERS	SHIP ARE Y	OU INTERESTED IN ITALY?
	X	OF INTERCESTED IN TIMET.
Agent/Representative		
Importer/Distributor		
Joint-Venture	Х	
Others (pls. Specify):		
3. TARGET SECTOR OF YOUR	ITALIAN PA	NRTNER:
Metal Industry		

DESCRIPTION



Company name	Dureti Trading plc	
ADDRESS	Ethiopia	
ZIP CODE		
CITY	Addis Ababa	
PHONE NUMBER	+251 988991181	
FAX		
E MAIL	Yohannesmesele021@gmail.com	
WEB SITE		
CONTACT PERSON IN THE COMPANY	Mr. Gosa Aychilum Mengesha	
ESTABLISHED: 2007	NUMBER OF EMPLOYEES:3	
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):	

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T. BECOKII HON OF WINGER HODGO	1.	DESCRIP	TION OF	MAIN	PROD	UCTS	;
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Food processing			

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

THE THE PERSON AND TH	
	Χ
Agent/Representative	
	Χ
	Χ
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

SELL	BUY	DESCRIPTION
	X	Food Processing machineries from Italy, including packaging



Company Name	Nybare Gold Trading
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911236665
FAX	
E MAIL	ochogiujulu@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Ochogi Ojulu
ESTABLISHED: 2010	NUMBER OF EMPLOYEES:18
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1.	DESCRIP	TION	OF N	//AIN	PRODU	JCTS:
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	 •		
Gold Trade			

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	
Importer/Distributor	Х
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Italian companies working on Mining sector

SELL	BUY	DESCRIPTION



Company name	Dawit Enda Trading
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911412321
FAX	
E MAIL	dawitenda@yahoo.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Dawit Enda
ESTABLISHED: 2009	NUMBER OF EMPLOYEES:21
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1	DESCRI	DTION	OE N	IAIAN.	DDUUI	ICTC:

E. DEGORII HOR OF WAIRT RODGOTO.
Retail trade like clothes, shoes and leather goods

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

Z. WINDII WIND OF TARKING	JI III / (I \ L	TOO INTERESTED IN TIME!
	Х	
Agent/Representative	Х	
Importer/Distributor		
Joint-Venture		
Others (pls. Specify):		

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

shoos, Cloths and leather manufacturers or wholesalers in Italy

SELL	BUY	DESCRIPTION
	Х	shoos, Cloths and leather products from Italy



Company name	Wudneh Kalewold Trading
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 912631188
FAX	
E MAIL	samitimerga@yahoo.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Wudneh Kalewold Barega
ESTABLISHED: 2016	NUMBER OF EMPLOYEES: 9
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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Import trade in computer accessories		

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Computers accessories			

SELL	BUY	DESCRIPTION
	X	Computers accessories from Italian companies



Company name	Ayano Teklu Plc
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 911711565
FAX	
E MAIL	ayanoteklu@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Ayano Teklu usha
ESTABLISHED: 2007	NUMBER OF EMPLOYEES:11
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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1.	DESCRIP	TION OF	MAIN	PROD	UCTS:

General Import and exporter						

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	Х
Joint-Venture	Х
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Import of plastic products	

SELL	BUY	DESCRIPTION



Company name	Getachew Wasihun Plc
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251916824309
FAX	
E MAIL	Getwas1963@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. Getachew Wasihun Haile
ESTABLISHED: 2008	NUMBER OF EMPLOYEES:6
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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	1.	DESCRIP	TION OF	MAIN	PRODUCTS:
--	----	---------	---------	------	-----------

Transport Sector			

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	Х
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Transport sector		

SELL	BUY	DESCRIPTION
	X	Would like to buy public transport from Italian companies



Company name	Freweyini Gebremariam Trading
ADDRESS	Ethiopia
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	+251 9225551
FAX	
E MAIL	freweyinigebre@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mrs. Freweyini Gebremariam
ESTABLISHED: 2014	NUMBER OF EMPLOYEES:4
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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fill the

below

send it

to:

chemicals			

2. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	Х
Importer/Distributor	
Joint-Venture	
Others (pls. Specify):	

3. TARGET SECTOR OF YOUR ITALIAN PARTNER:

Construction Chemicals like water proof

SELL	BUY	DESCRIPTION			
	X	Construction chemicals			



Company name	Dareskedar Mandefro plc	
ADDRESS	Ethiopia	
ZIP CODE		
CITY	Bahirdar, Amhara region	
PHONE NUMBER		
FAX		
E MAIL	dareskedarm@yahoo.com	
WEB SITE	·	
CONTACT PERSON IN THE COMPANY	Mrs. Dareskedar Mandefro	
ESTABLISHED: 2016	NUMBER OF EMPLOYEES:6	
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):	

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fill the

below

send it

1. DES	CRIPTION OF MAIN PE	RODUCTS:	
Gener	al Importer		
~			<u></u>
2. WH	ICH KIND OF PARTNE		OU INTERESTED IN ITALY?
A = = = = +	/D : : : : : : : : : : : : : : : : : : :	X	
	/Representative	X	
	ter/Distributor		
	Venture		
Others	s (pls. Specify):		
3. TAR	GET SECTOR OF YOU	R ITALIAN PAR	RTNER:
Agric	ultural Inputs		
115110	artarar inpats		
4. DET	AILED DESCRIPTION	OF PRODUCTS	S YOU WANT TO SELL OR BUY:
SELL	BUY		DESCRIPTION
	-		20000000



